

# **S Aman Export Division**

## **(Export Marketing & Business Development Group)**

Company Name – Aman Export Division.

Address- H-2854 Sector 21, Panchkula, Haryana 134112

Phone no. - +91 9812723167

### **About Us**

**S Aman Export Division** operates as a service provider-led export marketing and business development partner, supporting manufacturers in expanding their global footprint. We provide end-to-end export support, from lead generation to coordination with international buyers, ensuring structured communication and consistent opportunity development.

### **Our Services (End-to-End Support)**

- **RFQ Management:** Handling, evaluating, and coordinating RFQs with clients.
- **Global Buyer Identification:** Targeted identification and approach of potential buyers across Europe, USA, Middle East & Asia.
- **Daily Outreach:** Systematic email campaigns to relevant international customers.
- **International Calling:** Requirement discussions, follow-ups, and relationship building with overseas prospects.
- **Client Representation:** Sharing client profiles, presentations, and capabilities with global buyers.
- **Coordination & Communication:** Managing meetings, discussions, and technical/commercial clarifications between clients and customers.
- **Opportunity Development:** Ensuring smooth communication, structured follow-ups, and pipeline growth.

- Approximately 80% of the export inquiries handled by us are related to Forging & Casting components. A significant portion of these projects also require Sheet Metal, Plastic & Rubber parts enabling strong cross-category opportunities and integrated sourcing solutions for buyers.

#### **RFQ Commitment:**

- We commit to generating a minimum of one feasible RFQ per week.
- Additional RFQs will depend on customer requirements and market conditions.
- In case no RFQ is generated in any given week, a deduction equivalent to (Monthly Salary ÷ 4) will be applicable for that week.

#### **Client Inputs Required:**

- Company official email ID & password for export communication
- Company presentation / profile, to be used strictly for official buyer outreach and representation

#### **Our Team & Research Capability**

- 26-member dedicated export marketing team, operating worldwide.
- Focused on in-depth market research, buyer profiling, and data-driven outreach.
- Proven capability to generate genuine export inquiries through structured processes and continuous engagement.

#### **Experience & Vendor Code Creation**

- With more than 3 years of hands-on export experience, Aman's Export Division has supported manufacturers in meeting international onboarding, compliance, and vendor registration requirements.
- We have facilitated the creation of 50+ vendor codes with reputed international OEMs and global manufacturing groups.

- Some of the key export customers and groups where vendor registration and business coordination has been supported include:

1. Maschio Gaspardo (Italy)
2. Wostal (Poland)
3. Firstex (USA)
4. JCB (UK)
5. Carraro (Italy)
6. Mahindra
7. Tafe
8. CNH
9. JG Automotive (Spain)
10. Merlo (Italy)
11. Cattini (Italy)
12. Manitou (France)
13. United Gears
14. Omnipowertrain (Italy)
15. Meritor (USA)
16. Leibherr (Germany)
17. Comer Industries
18. PMP (Italy)
19. Sonalika
20. VECV

This reflects our capability to manage professional onboarding processes, compliance documentation, and long-term buyer engagement.

## **Our Value Proposition**

- Single-point export support partner
- Global market access with consistent follow-ups
- Professional representation of client capabilities
- Structured process from inquiry to opportunity conversion
- Proven experience in vendor code creation and buyer onboarding
- Transparent, process-driven approach from inquiry generation to opportunity conversion.
- We help our clients save lakhs of rupees in Europe and American exhibition investments by providing direct global buyer access through our established export network.

**We look forward to exploring potential collaboration and building long-term international partnerships.**

**Thankyou.**